

Business Development Manager M/F (1) post

Job Requirement

- Any Bachelor's degree (preference possessing MBA/ BE/ ME or Advance Diploma)
- At least 5 years or more of experience in related field especially in national and international tenders/ projects, project administration or project sales & marketing
- Experience in sales, marketing or related field.
- Strong communication skills
- Ability to manage complex projects and multi-task.
- Excellent organizational skills.
- Proficient in Word, Excel and PowerPoint.
- Comfortable using a computer for various tasks.
- Excellent analytical, interpersonal, organizational and communication skills

Job Description

- Define the Sales target , develop opportunities and responsible for target achievement
- Manage the tender/bid/project including project proposal , negotiation and project management
- Perform the development of corporate strategy, business planning and projection
- Responsible to create sound relationship with government, clients and International Partners/ Investors;
- Developing goals for the development team and business growth and ensuring they are met